

Message Text

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PAGE 01 STATE 159622
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 ICA-11
TRSE-00 SOE-02 DOE-15 CIAE-00 COME-00 /049 R

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-----025985 230829Z /12

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FM SECSTATE WASHDC
TO AMEMBASSY PARIS
INFO AMEMBASSY ROME

C O N F I D E N T I A L STATE 159622

E.O. 11652: XGDS-1

TAGS: ESTC, IT, RO

SUBJECT: ITALIAN INTEGRATED CIRCUITS FOR ROMANIA - IL
1564, 1355

REF: COCOM DOC. (77)140

1. ON JUNE 22, ITALIAN EMBASSY WAS ADVISED THAT USG WOULD
BE PREPARED TO APPROVE FOLLOWING:
-- 150,000 ENCAPUSLATED M130 SHIFT REGISTER;

-- 100,000 ENCAPSULATED M136 DUAL SHIFT REGISTERS;

-- 100,000 ENCAPSULATED M141 QUAD SHIFT REGISTERS;

-- 432,000 ENCAPSULATED M240 STATIC READ-ONLY MEMORIES (ROMS)
PRE-PROGRAMMED PRIOR TO EXPORT FROM ITALY;
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-- ANY TESTER MEETING PARAMETERS SET OUT IN US LIST REVIEW
PROPOSAL (COCOM DOC. REV. (78) 7).

2. FYI. USG COUNTERPROPOSAL FALLS SIGNIFICANTLY SHORT OF
ITALIAN REQUEST IN MANY RESPECTS; PARTICULARLY, FURTHER
DELETION OF ONE CIRCUIT GROUP (THE RANDOM-ACCESS MEMORY

CIRCUITS), OUR INSISTENCE THAT THE CIRCUITS BE ENCAPSULATED
AND A REDUCTION IN THE CAPABILITY OF THE TESTER TO BE

FURNISHED WITH THE TRANSACTION. NEVERTHELESS, CIRCUITS
WE WOULD BE WILLING TO APPROVE EXCEED THE PERFORMANCE
OF THOSE WE (OR THE ITALIANS) HAVE PROPOSED TO BE DE-
CONTROLLED IN OUR LIST REVIEW PROPOSAL.

3. FOR US DEL: YOU MAY WISH TO TAKE THIS UP WITH THE
ITALIAN DELEGATION.

4. DURING JUNE 22 DISCUSSION WITH ITALIAN EMBASSY
OFFICER, STATE OFFICER INDICATED THAT USG WOULD BE
WILLING TO CONSIDER ITALIAN COUNTERPROPOSAL; HOWEVER,
LEVEL OF DEVICES AND MACHINERY INDICATED IN LETTER
(AND ABOVE) WOULD BE UNAMBIGUOUSLY APPROVABLE WITHOUT
FURTHER TECHNICAL ANALYSIS (EXCEPT TO SEE THAT PARAMETERS
ARE MET). INITIAL DOUR REACTION WAS COUNTERED SOME-
WHAT BY POINTING OUT (A) DELAYS WERE CAUSED BY INSISTENCE
THAT USG REVIEW PROPOSALS IGNORING USG CONCERNS MADE
CLEAR AT OCTOBER 5 TECHNICAL MEETING; (B) CONFUSION
REGARDING THE PRECISE CONTENT OF THE PROPOSED TRANSACTION
AND THE USES TO WHICH THE ICS WOULD BE PUT; (C) CIRCUIT
PARAMETERS FINALLY APPROVED EXCEED THOSE IN EITHER
US OR ITALIAN LIST REVIEW PROPOSALS AND (D) THAT
US PROPOSAL COULD PROBABLY SERVE TO ESTABLISH COMMERCIAL
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RELATIONSHIP WITH ROMANIAN CUSTOMER. IT WOULD
CERTAINLY NOT PRECLUDE EVENTUAL COCOM ACCEPTANCE OF
MORE-ADVANCED EQUIPMENT AS THE DEVELOPING RELATIONSHIP
MADE NECESSARY. RE TESTER, ITALIAN-PROPOSED CTS 400
WAS NOT ACCEPTABLE AND IN ANY CASE, NO LONGER
APPROPRIATE FOR THE REVISED TRANSACTION. VANCE

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